

DREXEL METALS PLUS PROGRAM



FORMING SUCCESS

Drexel Metals Plus is an exclusive partnership program for a select group of metal roofing manufacturers who are committed to fabricating and installing Drexel roofing, wall and edge systems with utmost quality and expertise.

This program is made up of three different member types: Elite Distributor, Authorized Roll-Forming Fabricator, and Certified Installer. Membership status is awarded based on annual purchases, loyalty to Drexel, and several other qualifications.

Drexel Metals Plus members have access to a wide range of benefits, from co-branded apparel and literature to exclusive warranties.



MEMBER BENEFITS

EXCLUSIVE ACCESS

Drexel Metals Plus members gain exclusive access to Drexel's Machine Maintenance Program, ES-1 Certification Program, our entire catalog of testing and engineering, as well as access to Passport Takeoff and Estimating Software.

EXCLUSIVE WARRANTIES

The Gold Standard Warranty is reserved exclusively for Drexel Metals Plus members who qualify as Certified Installers. Additionally, Plus members have access to discounted Weather Tightness Warranty and Services.

BRANDED MERCHANDISE

Metal roofing manufacturers who qualify for Plus status receive an annual budget to use toward Drexel-branded clothing and accessories. Plus members can also create co-branded apparel tailored to their business needs.

CO-BRANDED LITERATURE

Stand out from the rest! Plus members have the ability to create co-branded literature, giving a clean and professional look to their documents.



NEW MEMBER QUALIFICATIONS



DREXELMETALS+

ELITE DISTRIBUTOR

PURCHASED MATERIAL
\$500,000 minimum annually

LOYALTY

90% discretionary business

AVAILABILITY

6 Minimum stocked colors at
12,000SF per location -
Coils of 2,000SF per color or
50 sheets per color

CERTIFICATION

Certified, on an annual basis,
to fabricate a minimum of
1 Drexel approved profile

EQUIPMENT

Owns a roll-forming machine with
the capability of forming a minimum
of 1 Drexel approved profile

Enrolled in Drexel's annual Machine
Maintenance Program



DREXELMETALS+

AUTHORIZED ROLL-FORMING FABRICATOR

PURCHASED MATERIAL
\$250,000 minimum annually

LOYALTY

90% discretionary business

CERTIFICATION

Certified, on an annual basis,
to fabricate a minimum of
1 Drexel approved profile

EQUIPMENT

Owns a roll-forming machine with
the capability of forming a minimum
of 1 Drexel approved profile

Enrolled in Drexel's annual Machine
Maintenance Program



DREXELMETALS+

CERTIFIED INSTALLER

PURCHASED MATERIAL
\$100,000 minimum annually

LOYALTY

90% discretionary business

INSTALLATION EXCELLENCE

100% commitment to a safe and
high-quality product installation

CERTIFICATION

Certified, on an annual basis,
to fabricate a minimum of
1 Drexel approved profile

Certified to install Drexel Metals
systems

EQUIPMENT

Owns a roll-forming machine with
the capability of forming a minimum
of 1 Drexel approved profile

Enrolled in Drexel's annual Machine
Maintenance Program



Drexel Metals
Roofing Systems + Custom Fabrication



A **CARLISLE** COMPANY

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